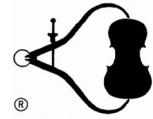


Henry Strobel & Sons Violin Shop

10878 Mill Creek Road Aumsville OR 97325 USA



Violin Maker & Publisher in Oregon since 1985
 telephone: (503) 749-1742 books@henrystrobel.com www.henrystrobel.com

2019 BEGINNERS' STRING OUTFITS (IN STORE SALES ONLY, NOT ADULT SIZE)

- **Professionally adjusted** new or good used instruments, teacher approved accessories. Free normal adjustment for two years, accident or negligence excepted, but replace broken or lost strings, accessories etc. at list less 20%.

- **If the beginning student stops in the first year**, we will **buy back** the outfit (*undamaged, normal wear excepted, less any extra options*) for the purchase price less a monthly rental fee (\$12.50 for small violin or viola, \$15 for 14" violin strung as viola, \$25 for cello) for the months used, minimum 2 months.

- **Here is a typical example. If the beginning student continues, trade it in** (*undamaged, normal wear excepted, less any extra options*) within two years after purchase for a similar larger one, *subject to availability*, and we will credit 50% of its purchase price.

But if you trade for a *higher quality adult instrument* the credit is 100%. **Over time, it costs less than typical "monthly" plans.**

- 1 Buy a 1/2 size violin outfit (good used) for \$195.
- 2 Trade it in for a similar 3/4 violin outfit, paying \$97.50.
- 3 Trade it in for a high-quality adult 4/4 outfit with \$195 off the price of about \$600 and up per your choice.

(Price and availability subject to change. Regular sales outside this beginners' program are at normal prices, trade-ins negotiable.)

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 Violin () or strung as Viola (), No. _____, Outfit 1/4() or 1/2() or 3/4() \$195 used / \$245 new \$ _____

Viola No. _____, Outfit 14" (4/4 violin strung as viola) \$235 used / \$275 new \$ _____

Outfit includes instrument, bow, case, Teka or equal chin rest, Everest or equal shoulder rest, rosin and polishing cloth.
 Add \$10 if the German Wittner chin rest is required. Add \$15 if the Canadian Kun shoulder rest is required. \$ _____

 Cello, No. _____, Outfit 1/4() or 1/2() or 3/4(), \$450 used / \$675 new \$ _____

Outfit includes cello, bag () or case (), bow, endpin stop, rosin, and polishing cloth.

 Extra Options: Music stands \$17.50(), Other _____ () \$ _____

=====
 () Cash price paid today for outfit and any extra options \$ _____ less any trade-in (\$ _____) equals \$ _____

or
 () Installments, *subject to our approval, with good credit. Default requires immediate return of instrument.*

New Cello outfits may be paid in 3 monthly installments (1 at purchase plus 2 post-dated checks or verified credit card).

Installment 1 payable today. Includes Extra Options. Check() Cash() Credit Card () \$ _____

Installment 2 payable one month from today Check() Cash() Credit Card () \$ _____

Installment 3 payable two months from today Check() Cash() Credit Card () \$ _____

Credit card number: _____ / _____ / _____ / _____ expires: ____ / ____

Print, please: e-mail _____@_____

Name _____ Address _____

City _____ ZIP _____ Phone (____) ____ - ____ or (____) ____ - ____

Music Teacher _____ School _____ Grade _____

Agreed (signed) _____ Date (month) _____, (day) _____, 2019

Please call first to make an appointment **503 749-1742**

Make checks payable to **Henry A. Strobel**