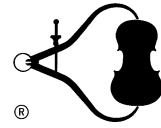


# Henry Strobel & Sons Violin Shop

10878 Mill Creek Road  
Aumsville OR 97325 USA



Henry Strobel, Violin Maker & Publisher in Oregon since 1985

telephone: (503) 749-1742 fax: (708) 575-5367 books@HenryStrobel.com www.HenryStrobel.com

## 2008 BEGINNERS' STRING OUTFITS (IN STORE SALES ONLY, NOT ADULT SIZE)

**Professionally adjusted** new or good used instruments, teacher approved accessories. We provide free normal adjustment for two years, accident or negligence excepted, but replace broken or lost strings, rosin etc. at list less 20%.

- **If the beginning student stops in the first year**, we will **buy back** the outfit (*undamaged, normal wear excepted, less any extra options*) for the purchase price less a monthly rental fee (\$12 for small violin or viola, \$15 for 14" violin strung as viola, \$25 for cello, \$45 for bass) for the months used, minimum 2 months.

- **If the beginning student continues, trade it in** (*undamaged, normal wear excepted, less any extra options*) within two years after purchase for a similar larger one, *subject to availability*, and we will credit 50% of its purchase price. But if you trade for a *higher quality adult instrument* the credit is 100%. **Here is an example, assuming the prices below:**

- 1 Buy a 1/2 size violin outfit (good used) for \$195.
- 2 Trade it in for a similar 3/4 violin outfit, paying \$97.50.
- 3 Trade it in for a high quality adult 4/4 outfit with \$195 off the price of about \$600 and up per your choice.

*Subject to change and availability (may be reasonably limited to current stock.)*

(Regular sales outside this beginners' program are at normal prices, trade-ins negotiable.)

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**Violin** ( ) or violin strung as **Viola** ( ), No.\_\_\_\_, Outfit 1/4( ) or 1/2( ) or 3/4( ) \$195used / \$245new \$ \_\_\_\_\_

**Viola** No.\_\_\_\_, Outfit 14" (4/4 violin strung as viola) \$235used / \$265new ..... \$ \_\_\_\_\_

Outfit includes instrument, bow, case, chinrest type( ), shoulder rest type( ), rosin and polishing cloth.

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**Cello**, No.\_\_\_\_, Outfit 1/4( ) or 1/2( ) or 3/4( ) \$375used / \$475new ..... \$ \_\_\_\_\_

Outfit includes cello, bag ( ) or case ( ), bow, endpin stop, rosin, and polishing cloth.

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**Bass**, No.\_\_\_\_, Outfit 1/4( ) or 1/2( ) \$645 ..... \$ \_\_\_\_\_

Outfit includes bass, bag, French( ) or German( ) type bow, endpin stop, rosin, and polishing cloth.

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**Extra Options:** Music stands \$15( ), books \$6.50( ), other, specify ( ) .. \$ \_\_\_\_\_

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( ) **Cash price paid today** for outfit and any extra options \$ \_\_\_\_\_ less any trade-in (\$ \_\_\_\_\_) equals \$ \_\_\_\_\_  
or

( ) **Installments**, *subject to our approval, with good credit. Default requires immediate return of instrument!*

**Cello** outfits may be paid in 2 monthly installments (1 at purchase plus 1 post-dated check or a verified credit card).

**Bass** outfits may be paid in 3 monthly installments (1 at purchase plus 2 post-dated checks or a verified credit card).

Installment 1 payable today. Includes Extra Options. Check( ) Cash( ) Credit Card( ) .. \$ \_\_\_\_\_

Installment 2 payable one month from today Check( ) Cash( ) Credit Card( ) .. \$ \_\_\_\_\_

Installment 3 (bass only) payable two months from today Check( ) Cash( ) Credit Card( ) .. \$ \_\_\_\_\_

Credit card number: \_ \_ \_ \_ / \_ \_ \_ \_ / \_ \_ \_ \_ / \_ \_ \_ \_ expires: \_ \_ / \_ \_

Print, please: \_\_\_\_\_ e-mail, if available: \_\_\_\_\_ @ \_\_\_\_\_

Name \_\_\_\_\_ Address \_\_\_\_\_

City \_\_\_\_\_ ZIP \_\_\_\_\_ Phone ( \_ \_ \_ ) \_ \_ \_ - \_ \_ \_ \_ or ( \_ \_ \_ ) \_ \_ \_ - \_ \_ \_ \_

Music Teacher \_\_\_\_\_ School \_\_\_\_\_ Grade \_\_\_\_\_

Agreed (signed) \_\_\_\_\_ Date (month) \_\_\_\_\_, (day) \_\_\_\_\_, 200 \_\_\_\_.